

Dachser - Logistics Partner for UK and the World



Background

As one of the global leaders in the logistics industry, DACHSER has continued to successfully show, since 1930, how much a family-owned company can achieve through innovative thinking and committed employees.

Like many logistics companies, Dachser has seen the change in buyer behaviour directly affect their business processes. The changing nature of the consumer in this digital age has seen logistics companies need to embrace change to remain competitive.

In the UK, 359 Dachser employees are involved at any given time, in connecting the flow of goods and information. The cooperation of 3 branches ensures the intelligent combination of logistics network competences.

Dachser were using a sophisticated Transport Management Systems, managing 12,000 EDI connections internally across their partner delivery network. Based in the head office in Germany, a team of thirty were managing the EDI transactions.

Unfortunately, as with many manual processes that are labour intensive, the time taken to execute EDI connections was slow. There were frustrations regarding supply chain communications including despatch notes and proof of deliveries.

The Transalis Solution

Dachser came to the market to find a long term business partner to provide a middleware solution to integrate data from delivery business partners onto the Dachser system, whilst also translating the data into the Dachser standardise format.

Dachser had numerous criteria for this new solution provider but their focus remained to work with companies with a similar ethos to theirs. Whilst Dachser have grown to a global company with over 250,000 staff, they remain family owned and prefer to partner with companies who share their vision of creating a company that people are proud to work for.



Dachser save 20 hours per week
on processing time ”



A Trusted Partner



Transalis became a trusted partner to Dachser as the ethos of both companies were similar.

Transalis were an excellent resource for Dachser to draw from, having integration experts from Transalis as part of their extended team.

The agility and speed shown by Transalis, even in proposal status, was not matched by any other potential provider. The cost model of the hybrid solution was also in line with Dachser's requirements.

Key Facts

- First cloud solution provider
- Hybrid solution
- Reduction in manual work
- Eliminated manual errors
- Transalis experts as extension of internal team
- Network Growth

Benefits

The Transalis solution saves Dachser 20 hours per week on processing time. This has reduced the admin work of managing the partner network data considerably, as the Transalis hybrid solution now does all the work, freeing up valuable resource to move to more business critical tasks. This cloud based solution is the first cloud solution to be implemented across the global business.

Europes Largest Health & Beauty Retailer



Background

In order to meet the wider Groups strategy objectives for IT consolidation, this retailer needed to standardise and consolidate supply chain communication across Europe to ensure they were meeting SLAs.

Though the IT directive came from Central Europe, individual countries still had their own objectives. These included trading in real- time within the Netherlands and the speed of on boarding new suppliers in the UK.

Whilst some countries had Integration Brokerage solutions in place, approx. 40% had never used Electronic Data Interchange before. Those who were already successful with their digital supply chain had various strategies in place, with no standardisation across the different countries.

Numerous different ERP solutions were in place across various countries, including Retek, Navision and custom built systems providing an integration mine field.

The Transalis Solution

Transalis provided multiple integration solutions, built on the same methodology for a fully digitally enabled European Supply Chain via Integration Brokerage.

Custom built cloud based EDI platforms, both web based and integrated, allowed this retailer to securely and reliably exchange business documents and messages throughout the supply chain, regardless of document or data format or network standards.

Europes Largest Health & Beauty Retailer including 3,000 suppliers, across 16 European countries, 8 major high-street retailers with up to 4,000 stores.



75% reduction in order processing time ”



Delivering Improved Business Performance



Dashboards and reporting were introduced to allow Central IT and the individual business units to have full visibility of supply chain messaging and documents.

For the first time, this retailer could see when orders had been received and how, within minutes they were converted to EDI and sent for processing.

The investment in the existing ERP systems was exploited, rather than replaced, which would have been highly disruptive, expensive and labour intensive due to the resource required to retrain users. Non-displacement was a key solution design goal across all countries.

The complexity and the associated costs of establishing electronic communication between trading partners are totally removed via this Transalis solution. By default, proprietary systems from different vendors fail to integrate efficiently.

Transalis enables organisations of all sizes, regardless of IT deployed, to communicate electronically with each other seamlessly.

Key Facts

- Non displacement of multiple existing ERP systems
- Reduction in IT complexity
- Full European visibility
- Improved auditability
- Greatly improved supply chain communications
- Supplier on boarding within hours

Benefits

The Transalis web and integrated EDI solutions allowed this retailer to meet all objectives whilst ensuring no existing investments in IT were displaced. The solutions ensure performance SLAs are met across Europe allowing this retailer to drive business growth and constantly improve its digital supply chain.

Background

The UK's most trusted delivery company provides a 6-days-a-week postal service across the UK to nearly 29 million addresses.

Technology has changed the landscape for delivery companies. Online shopping, e-mail and services such as click and collect and omni-channel strategies have changed the face of postal services for ever.

The postal service had to reshape their operating models to ensure future sustainability, whilst keeping up to date with the latest technology. IT was seen as a barrier to Business Transformation, with a lack of standard processes and far too much complexity within its infrastructure.

A new ERP system was successfully implemented but towards the end of the project this Postal Service company discovered the solution could only produce invoices in PDF format. This meant they would fail their SLA with retailers, as they had to provide invoices in an EDI format.

The Transalis Solution

Transalis provide an automated Data Capture solution to this Postal Service company. Transalis Data Capture extracts the data from the PDF invoices and translates the data into the agreed EDI format for each retailer.

This EDI message is then sent directly to the retailer as per the agreed SLA. All information from the PDF invoice is extracted and converted into EDI including supplier reference, PO number, Net value, Items ordered etc.

Key Facts

- 2,000 invoices transformed into EDI per month
- Single view of structured and unstructured data
- Increased operational efficiencies
- SLA compliance
- Speed of processing improved
- Removal of manual errors

Benefits

Over 2,000 invoices are transformed per month and sent directly to retailers such as Tesco, Superdrug and Morrisons. This streamlined process has ensured the existing ERP investment is maximised whilst meeting the SLAs with the major UK retailers.

The UK's Leading Digital Retailer



Background

Confronted with internal and external challenges to optimise its supply chain operations, this major high street brand identified that rationalising its B2B systems would increase efficiency and reduce costs.

By harnessing technology, this retailer could meet their supplier and customer needs whilst streamlining their supply chain operations.

The Transalis Solution

Transalis provided a scalable, cloud based solution for a fully digitally enabled supply chain via Integration Brokerage.

OpenEDI™ forms Transalis' range of Integration Brokerage services, including B2B messaging, trading partner on-boarding, community management, mapping, testing and monitoring.

Transalis manage the full B2B electronic enablement for 1,000 suppliers across the UK and Europe. This includes approx. 800 stores and 50,000 products.

By outsourcing the management of its B2B EDI requirements, this major UK retailer optimised its technical resources and improved its relationships with customers and suppliers.

Transalis integrate B2B messages using its SaaS solution directly with the retailer's ERP systems. This allows the retailer to remove redundant EDI and translation middleware. Message exchange utilises the Transalis Digital Platform where suppliers have access to web-based, mobile and integrated solutions.

Benefits

- ✓ Greater In-Store Stock Availability
- ✓ Product Delivery Reliability
- ✓ Document Uniformity



OpenEDI™ connects organisations, people, processes and technology.”

Transalis Integration Brokerage

OpenEDITM connects organisations, people, processes and technology. Existing systems rely on communicating parties having previously agreed standards, message formats and processes.

This complexity and the associated costs of establishing electronic communication between trading partners are totally removed via Transalis solutions. By default, proprietary systems from different vendors fail to integrate efficiently. OpenEDI enables organisations of all sizes, regardless of IT deployed, to communicate electronically with each other seamlessly.

Transalis integration brokerage integrates multiple EDI documents and standards between multiple networks, systems and trading partners necessary to maintain complex B2B e-commerce programs.

This managed service automates this retailers B2B relationships and digitally enables their supply chain allowing the retailer and their suppliers to focus on central business processes.

Key Facts

- Bespoke online portal for EDI transactions between retailer and suppliers
- Management of B2B electronic enablement for 1,000 suppliers
- Removing costly investment in software, installation and training
- Orders and invoices can be sent in any format, reducing time spent re-keying data
- Removal of redundant EDI and translation middleware

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